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Job canvas –

Commercial & Economic Advisory

Job summary

Work with leaders and staff to deliver high quality commercial, financial and strategic advice for a range of corporate and public sector clients to deliver meaningful results for their businesses, customers or taxpayers.

As an Analyst, you will be a core member of the team working on client projects across a range of sectors, including primary industries, banking, education, health, energy, defence, urban development and transport.

Responsibilities

You could be involved in:
- Financial modelling, including model preparation, testing or review
- Development of commercial advice to drive improved business and customer outcomes
- Feasibility and economic impact assessments, cost benefit analysis and market studies
- Drafting business cases and undertaking supporting analysis, options development and evaluation
- Preparation of client documents (including briefing papers, reports and presentations)
- Developing advice on public policy or business insights, or strategy, particularly for high-profile and complex projects
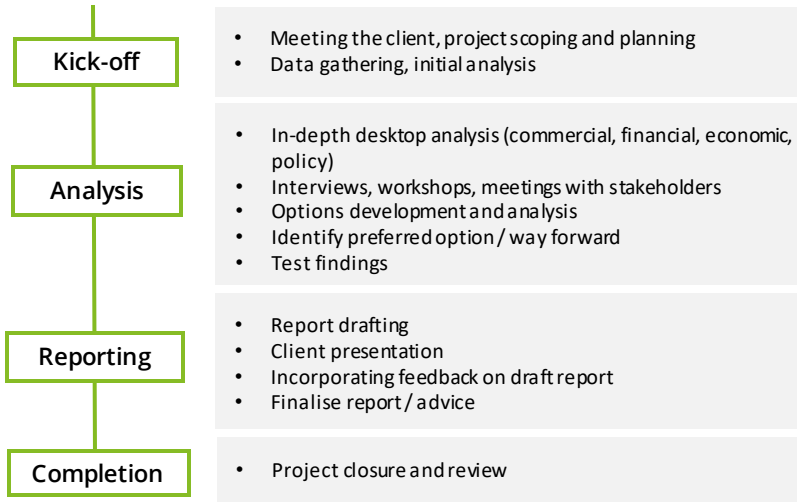
Team

Commercial and Economic Advisory brings together industry and technical specialists across three storefronts - modelling, economics and commercial & infrastructure advisory. While some of the team specialise in one of the three areas, others will work across all of these areas.

We work as one national team, spread across different geographies – Auckland, Hamilton, Wellington and Christchurch. On many projects we will also work alongside colleagues involved in Transactions and Valuations or from other parts of the business, including Consulting and Risk Advisory.
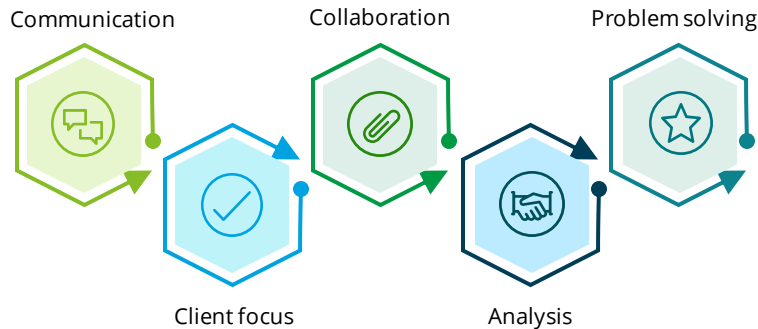
How we invest in you

- An initial 90-day induction plan to learn about the business and clients, along with ongoing support and mentorship
- Personalised Buddy and Coach to show you the ropes and guide your career
- Deloitte pay for ongoing education/study days, support working towards your CFA, CA or Law Profs, and regular formal technical tranings
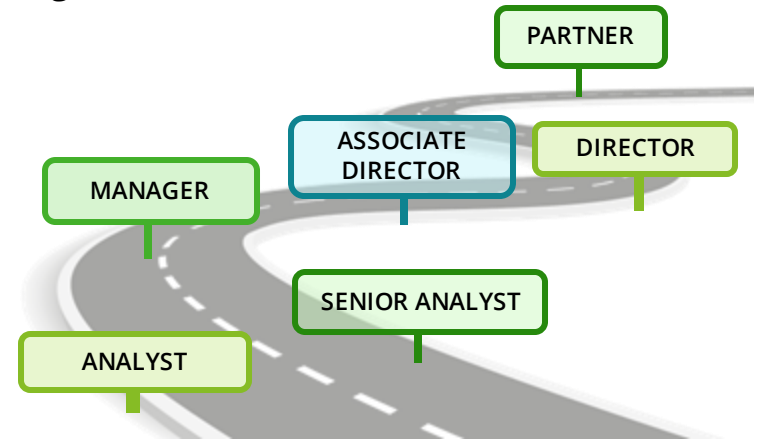
Project overview

Kick-off
- Meeting the client, project scoping and planning
- Data gathering, initial analysis

Analysis
- In-depth desktop analysis (commercial, financial, economic, policy)
- Interviews, workshops, meetings with stakeholders
- Options development and analysis
- Identify preferred option / way forward
- Test findings

Reporting
- Report drafting
- Client presentation
- Incorporating feedback on draft report
- Finalise report / advice

Completion
- Project closure and review

Competencies

Communication · Collaboration · Problem solving · Client focus · Analysis

Progression

PARTNER · ASSOCIATE DIRECTOR · DIRECTOR · MANAGER · SENIOR ANALYST · ANALYST

Experience	No previous experience is required. Internships in accounting, finance, public sector or part-time positions in customer-service, retail and hospitality are beneficial.
Education and Certifications	Currently completing a Bachelor Degree majoring in Finance, Accounting, Economics or another relevant major e.g. Math, Coding, Operational Research, Engineering, Law, Sciences.
Technical Capabilities	An analytical mind, detail-oriented, with a passion for quantitative and qualitative analysis.
Behavioural Anchors	Adaptable and driven – you understand what it's like to overcome obstacles through tenacity and hard work. You are meticulous with processes and inquisitive to solve problems.

Contact – Early Careers Team

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Social media

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